# COVID-19 RAPID TESTING & COMPLIANCE



# CONTENTS

## PAGE

3. Overview

4. Our Mission

5. Who We Are

7. Press

8. Services

9. Test Kits

**15. Digital Verification** 

22. Testing Schematic

24. Medical Consultancy

25. Staff Solutions

26. Pricing







- Swallow Events is the first company to offer a full rapid testing screening service facility to detect COVID-19 to event organisers throughout the UK and the rest of the world.
- We are exclusive distributors for CTK Biotech's 100% specificity Onsite rapid test antigen kit, which is within MHRA guidelines and CE approved
- We facilitate pop-up testing facilities conducted by government approved healthcare
  professionals on any size and scale, therefore enabling large scale gatherings to be held in a
  Covid secure environment.
- We provide Covid-19 compliance consultancy advice, underwritten by medical professionals.
- We are exclusive distributors of the Onsite rapid test antigen kit to 23 countries.
- We export worldwide and operate globally.



**OUR MISSION** 

"The events industry has been utterly devastated by the COVID-19 pandemic.

Although a common misconception, events have actually been allowed to take place in the UK in 2021. The guidelines regarding them, however, are unclear, with the ultimate decision often based on a single person's opinion at local authority level within the UK.

There are instances of events receiving approval and licences granted, only for them then to be revoked at the last minute, which only serves to further fuel financial problems and job losses to the industry.

With this in mind we are very proud to announce we are the first events company in the UK to offer an on-site rapid testing service for Covid-19 in as little as 15 minutes, which, we believe, is a complete game changer. We have already to date, managed to permanently change legislation with the Albanian government and we're extremely proud to be the worlds first company to offer rapid testing to the first non-socially distanced festival since the beginning of the global pandemic

Our 23 country exclusivity CTK Biotech rapid testing kits, specifically designed with the events industry in mind - a market leader with a 100% specificity (in other words zero false negatives) used in conjunction with our market leading digital health passport linked to each country's equivalent of track and trace and other Covid secure protocols such as touch point and temperature checks will aid event organisers in all sectors from large scale festivals, concerts, stadia, business conferences and trade shows through to agricultural shows and small boutique festivals. It will kick start a £39.1 billion contributing sector to the UK's economy whilst helping to protect over 570,000 full-time jobs which are rapidly disappearing.

Our mission is simple, to support and lobby for events of all nature, working in close conjunction with governments and local authorities, ultimately enabling organisers to open in a safe, responsible and Covid secure environment"



#### **Oli Thomas - Founder and CEO of Swallow Events**

# WHO WE ARE



With over 20 years experience within the events and catering industry. Oli started his early career working for the UK's number one planning and buying advertising agency Carat. Heading-up brands within the LVMH group (Louis Vuitton, Fendi, Celine, Louwe & Thomas Pink through to E&J Gallo Wines, Amex, Royal Mail & Quicksilver to name a few). In 2004 Oli was poached by Associated Newspapers (DMGT) commercial division to head-up their client creative solutions team.

OLI

THOMAS

Founder & CEO

In 2007 Oli launched a chain of upmarket American inspired bakeries whilst simultaneously launching Swallow Events. Oli sold the bakeries in 2015 to further concentrate expanding Swallow Events and its now subsidiaries.

Oli has consulted and also JV partnered with various well established high street brands, blue chip companies and national theatres including The National Trust & The Rose Theatre in Kingston whilst also gaining the reputation of being a business turn-around specialist.

In 2018 Swallow Events launched in Australia.

Since 2007 Swallow Events and it's subsidiaries have continually grown from strength to strength having won long-term event management contracts for the likes of BBC Countryfile Live, The Times & Sunday Times Cheltenham Literature Festival and Cowes Week to name a few, as well as it's sister event catering company having catered for over 13 years at over 100 events annually and at some of the UK's most prestigious events including; Goodwood's Festival of Speed, Goodwood Revival, Royal Ascot, Cowdray Polo and Glastonbury.

Swallow Events is fast becoming recognised as a global leading event catering, management and full service event management and promotional group

Oli also founded Olchemy Homes Ltd in 2017 which was sold to professional footballer Matt Ritchie in July 2020 and is a partner investor in the highly regarded Porsche specialist - Chappell Sports Cars



# WHO WE ARE

GREGO O'HALLORAN Client Operations & Promotional Director



15 years on the front line of the electronic music industry, running events for some of the biggest brands, artists and clubs in the world, pioneering the use of online ticketing and delivering logistical, operational and promotional strategies for clients in the UK, in Ibiza and in many locations across Europe.

Grego spent 15 years working at Director level for media/communications organisations such as Resident Advisor, Ibiza Spotlight and OpenLab, to name a few examples. Grego operated as Commercial Director, Marketing Director and Event Director for some of the biggest events in the industry, especially in Ibiza, through clients such as Circoloco at DC10, Cream, Resistance and Defected. As a result, managing event logistics, infrastructure, operations and delivery has become second nature to him.

Grego is an expert at delivering projects, on time and to budget. He previously managed procurement projects for the largest local authority in Europe, Leeds City Council, managing contract processes for spend up to €1.5 billion. Grego excels in building relationships and supporting clients to successfully fulfil their project vision.

#### **Clients:**

Creamfields / Cream, Circoloco, DC10, Amnesia, Resistance Ibiza, Ultra Music Festival, Sonar, Defected, Resident Advisor, DJ Mag, Mixmag, Ibiza Spotlight, Ibiza Voice, Ushuaia, Hi, Live Nation, Space Ibiza, OpenLab, Ibiza Global Radio, Ibiza Sonica, Unum Festival, Sonar, ADE, Afterlife, Privilege, Eden Ibiza, Mallorca Live Festival, International Music Summit, BBC, The Guardian, Channel 4

#### Categories/Disciplines:

Event Management, Event Logistics, Booker, Event Programmer, Artist Relations, Event Planning, Event Infrastructure, On-site Operations, Ticketing Operations / Technology, Ticket Sales, Promotional Strategy, Promotions (Physical and Digital), Media Engagement, Marketing, Journalism, Public Relations, Branding, Communications, Electronic Music, Travel & Tourism, Radio, TV, Music, Social Media Marketing, Public Speaking, Advertising Sales and Partnerships



# IN THE PRESS (click below)





# SERVICE OPTIONS

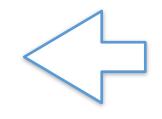
- OPTION 1 Covid-19 Rapid Testing Kits -Supply Only with shipping worldwide.
  - Price per kit starting from £5.50 £7.75
    Shipping worldwide within 10-14 days

- **OPTION 2** Covid-19 Rapid Testing Service
  - Full Event Testing Service, including:
  - Test kit supply
  - Trained healthcare staff
  - Fully qualified and approved staff

- OPTION 3 Covid-19 Event Compliance Consultancy Service
  - Risk Assessments
  - Covid Safe/Secure Event Guidance
  - Event Protocols & Procedures
  - Health & Safety Policies
  - Local Authority & Licensing Assistance
  - "How to deal with Covid" strategies
  - · Sanitisation, social distancing and protective advice

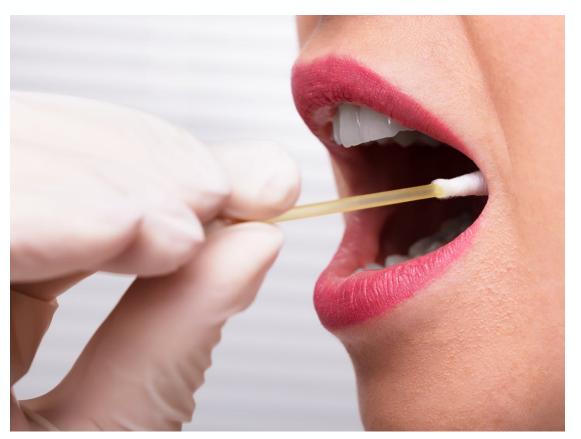
We also operate one of the UK's leading Event & Festival Mgmt, Operations & Catering companies under the same group. For more information and full list of our services please visit www.swallowevents.com





# RAPID SALIVA TESTING KITS

# \*\*\*\*Exclusive to Swallow Events\*\*\*\* 10 minute Saliva Covid 19 Antigen Test



Swallow Events has exclusive access to a 10 minute lateral flow rapid antigen test using saliva via a non-invasive mouth swab that has 100% specificity (zero false negatives) which has been specifically designed and chosen to be the ideal tool in creating a Covid 19 secure environment.



## SALIVA PRICING STRUCTURE - SUPPLY ONLY

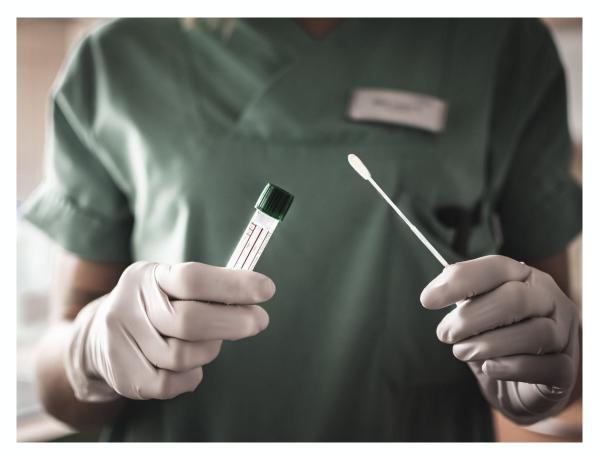
Minimum units	Maximum units	Price per test kit*
100	250	£12.00
251	900	£11.50
901	2,500	£11.00
2,501	5,000	£10.75
5,001	10,000	£10.25
10,001	28,350	£9.75
28,351	56,750	£9.00
50,000 + per week		£8.00



\* Excluding shipping and VAT

# RAPID NASAL SWAB TESTING KITS

# \*\*\*\*Exclusive to Swallow Events\*\*\*\* 15 minute Rapid Nasal Swab Antigen Test



Swallow Events has exclusive distribution rights to the first selfadministered Covid-19 nasal swab testing kits. Nasal collects the sample from the front area of the nose instead of the nasopharynx, resulting in a simplified and faster testing procedure



## NASAL SWAB PRICING STRUCTURE - SUPPLY ONLY

Minimum units	Maximum units	Price per test kit*
100	250	£12.00
251	900	£11.50
901	2,500	£11.00
2,501	5,000	£10.75
5,001	10,000	£10.25
10,001	28,350	£9.75
28,351	56,750	£9.00
50,000 + per week		£8.00



\* Excluding shipping and VAT

## RAPID NASOPHARYNGEAL TESTING KITS

# \*\*\*\*Exclusive to Swallow Events\*\*\*\* 15 minute CTK Biotech C-19 Rapid Antigen Test



Swallow Events has exclusive distribution rights in 24 countries world-wide for CTK Biotech's 100% specificity (zero false negative results) 15 minute lateral flow testing kits which has also been specifically designed and chosen to be the ideal tool in creating a Covid 19 secure environment.



## NASOPHARYNGEAL PRICING STRUCTURE - SUPPLY ONLY

Minimum units	Maximum units	Price per test kit*
100	1,000	£7.75
1,020	10,000	£7.50
10,020	50,000	£7.30
50,020	100,000	£7.15
100,001	250,000	£7.00
250,020	500,000	£6.50
500,020	1m	£5.75
1m+		£5.50



\* Excluding shipping and VAT

## **DIGITAL PASSPORT & VERIFICATION**

# **Swallow Events** Verification for a digital world

Leading the way for innovative and responsible identity and Covid 19 testing and vaccine verification.







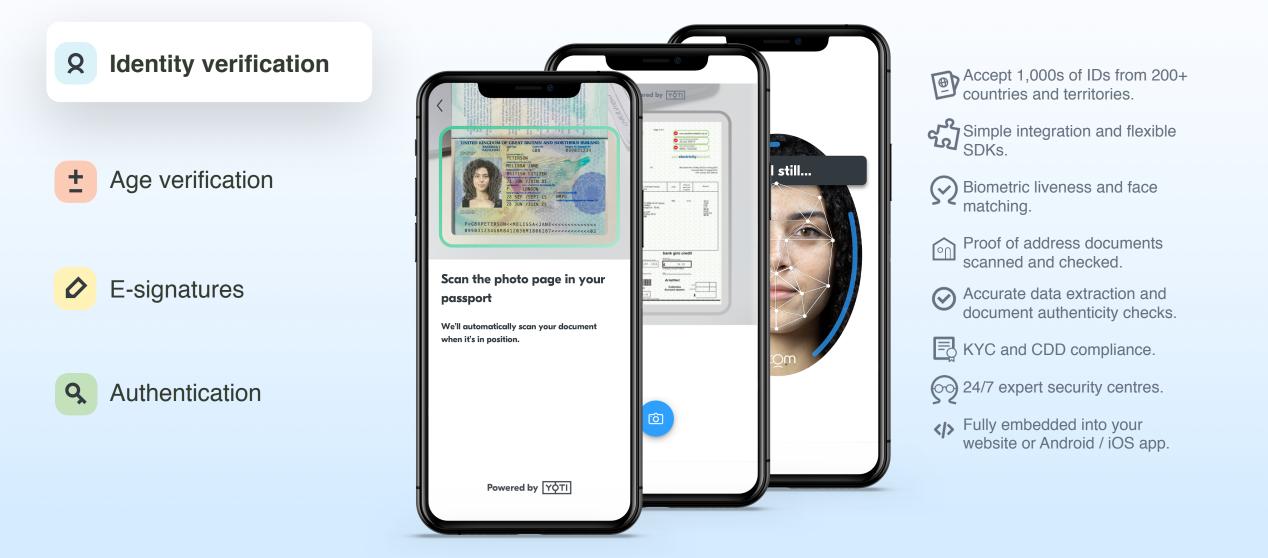
# DIGITAL PASSPORT & VERIFICATION

# **Key Features & Benefits**

- £80m development investment in product technology
- Founded and owned by a tech billionaire
- In operation for over 2 years
- 5 million downloads of app
- Currently working with clients like UK government, Virgin Airways and leading supermarkets



# Prove identities anytime using photo ID and facial biometrics



# The power of many ID solutions in a single digital ID

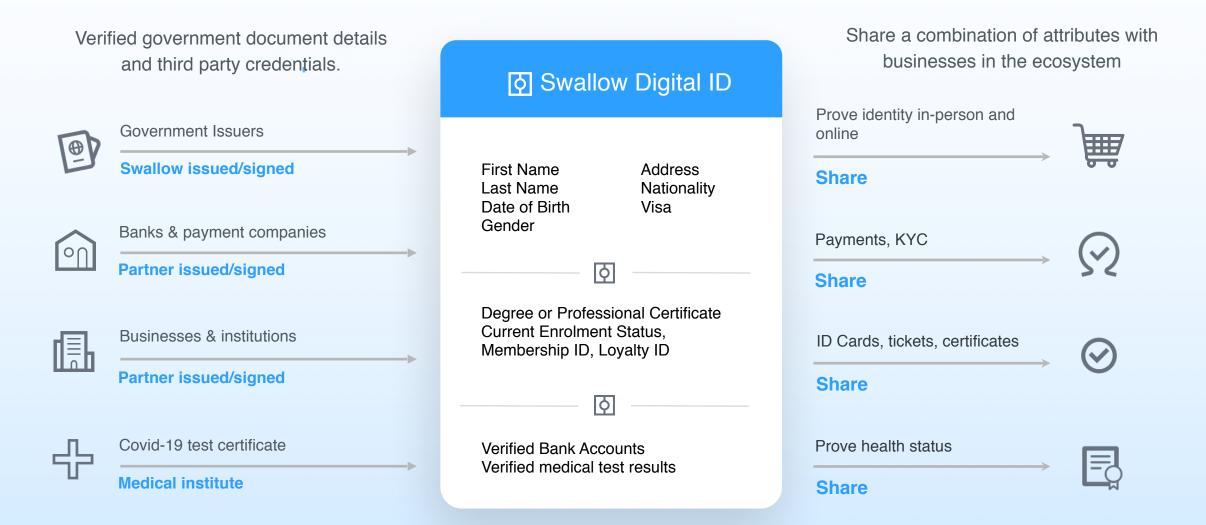
The full power of all our business solutions, and much more, in the hands of consumers.

- Secure encryption
- Drivacy friendly
- Protected against fraudsters
- 100% pre-verified identities
  - Future-proof for a digital world



 $\langle \cdot \rangle$ Identity credentials |≣ Full identity profile details θ Identity document details Address details [on Digital proof of age cards Verifiable credentials 42 Medical test results E Qualifications / certifications

# Identity and verifiable credentials



Our systems are architected using PKI technology, which means a user's data can only be accessed by the user.



## Separately encrypted

## details

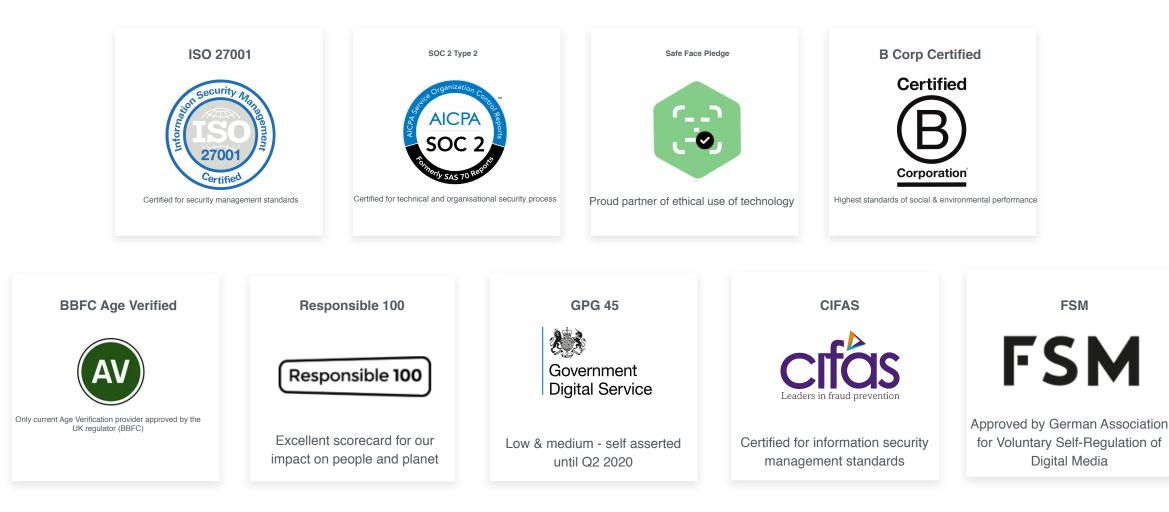
Any details a user adds to their Digital ID are split up, individually encrypted and safely stored in our database.

## Only accessible by the

### user

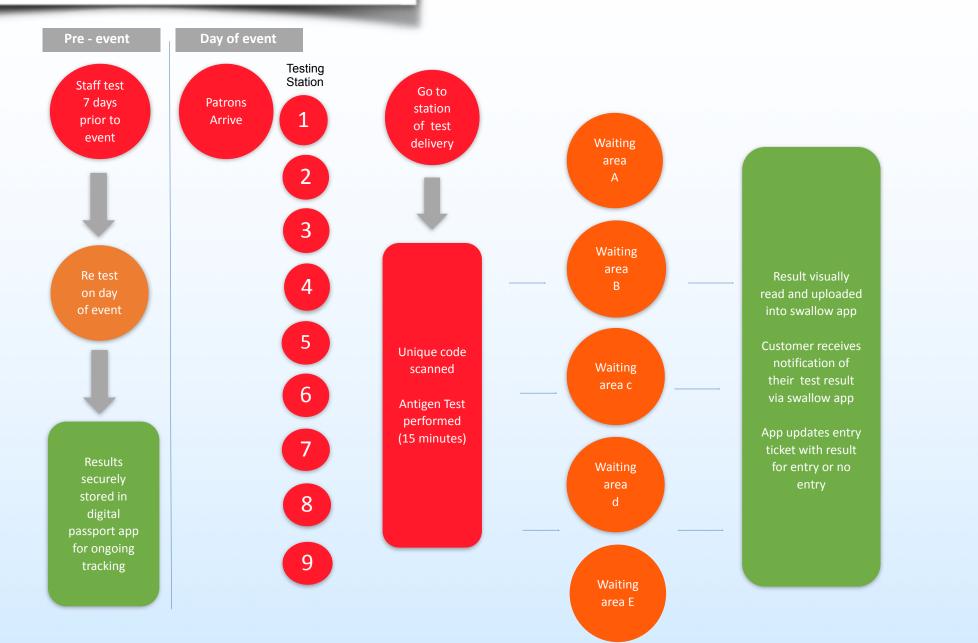
Only the user has the key to unlock their encrypted details. This key is also encrypted and stored safely on their phone, not on the Swallow database

# Internationally recognised standards & accreditations

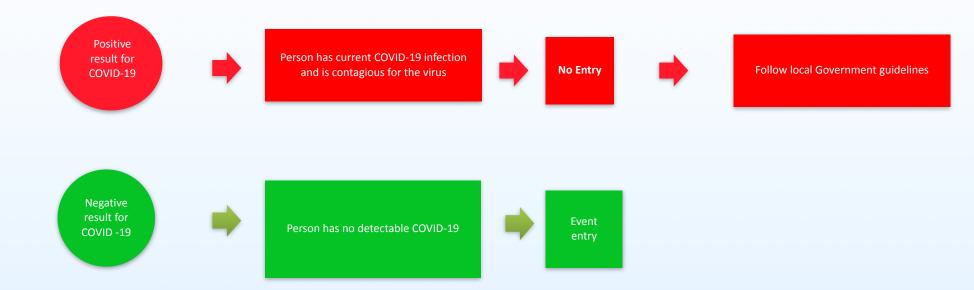


SWALLOW EVENTS EVENT CATERING MANAGEMENT, INFRASTRUCTURE & LOGISTICS

# TESTING PROCESS - SCHEMATIC



## TESTING PROCESS - INTERPRETATION



# PROFESSIONAL MEDICAL APPROVAL





Part of **\$2bn** global healthcare business

**300** clinics and **25** mobile health units



400 customers employing 2.25m people



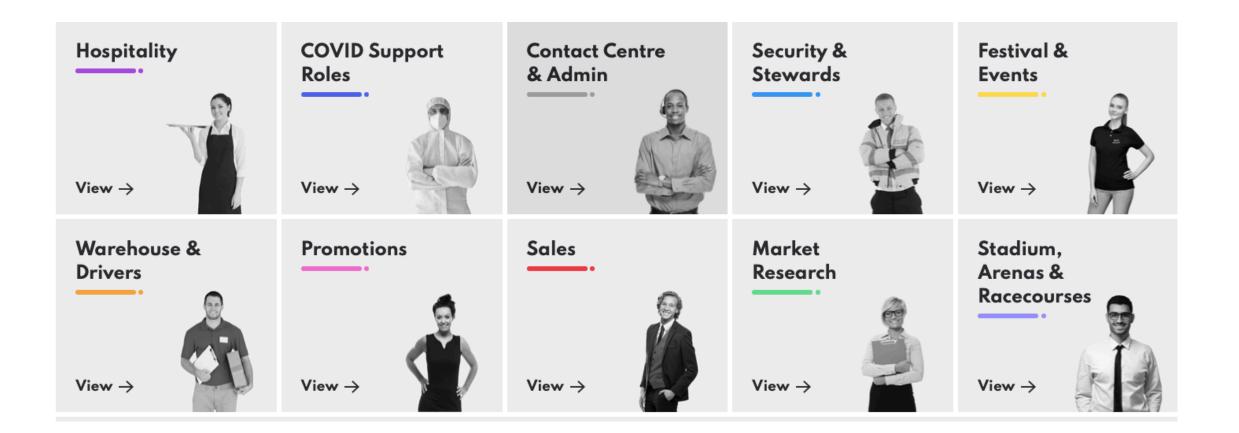
**250** Occupational Health doctors and nurses

- We have partnered exclusively with a leading health management company who also advise the UK Government and local authorities and provide clinical governance for all our solutions.
- Clinical Governance is a framework through which we are accountable for continuously improving the quality of our service and safe-guarding high standards of care and ensuring compliance with Covid legislation.
- Each project has a responsible medical officer, who oversees clinical governance procedures and structures to ensure they are aligned with best practice.
- This responsible medical officer will sign-off and approve our bespoke testing solution for your event.



# STAFFING SOLUTIONS

 We have partnered with one of the UK's leading staffing organisations to provide flexible workforce solutions, including COVID 19 trained expert staff with experience.



## PRICING STRUCTURE - CONSULTANCY

## **Full Event Compliance Consultancy Service**

We provide a full bespoke delivery plan on how to safely and securely open your event.

It serves as a roadmap and steps your organisation needs to take in order to successfully execute your event.

## **Covid Secure Event Guidance.**

- We outline the procedures, protocols, risk assessments and testing requirements that require consideration.
- Full consultancy support from concept to completion. We guide you through every step and all aspects of safe delivery of your event in a Covid 19 secure manner.
- Includes health & safety policies, local authority liaison, licensing assistance and dealing with governmental bodies.
- We organise and operate a testing service at your event, including recruitment of professionally trained staff, a digital verification passport for each attendee and full on-site management logistics
- We organise every Covid 19 related aspect, so you can focus on running your event.
- Weekly & Monthly project planning reviews and reporting.
- This bespoke consultancy service involves a fee, based upon capacity of the event and complexity of delivery.

Pricing starts from £25,000 + VAT

**OR FREE** to clients who enter into a contractual testing agreement for supply of testing kits

